# STRENGTHS-PROFILE



# Career Development Toolkit

Enable people to be their Best SELF by helping them to recognise and develop their strengths and tell their story to support their future career

- STRENGTHS APPROACH
- CAREER CONVERSATIONS
- STRENGTHS CARD EXERCISES

# #beyourbestself



4 6

8 9

### 1 | Strengths Approach

How to use this Toolkit	
Business Case for Strengths	
The Model	
Strengths Debrief Checklist	
Strengths-based Assessments	

### 4 | Case Studies

	Santa Clara University	39
	The University of Warwick	40
5	What Next?	

### 2 | Career Conversations

Self-awareness	
Exploring Strengths	14
Strengthspotting Diary	16
Career Anchors	17
Your Career	
Strengths Career Preparation	19
Strengthening your CV	21
Strengthening your Interview	22
Strengthening a Year Out	24
Owning your Career	26
Confidence	
Networking for Success	28
Improve Resilience	30
Strengthening your Self-talk	32

### **3** | Strengths Card Exercises

Identifying your Strengths	35
Achieving your Goals	36
Strengths Profile Debriefs	37

# How strengths can benefit your career

When people play to their strengths they are rewarded with being:



 43% of employers now use strengthsbased recruitment processes in some way
??

# Why businesses use strengths

Recruiting and developing strengths benefits the organisation in the following ways:

- It improves relationships, communication and teamwork
- People who use their strengths every day are six times more likely to be engaged in their work, meaning they get more satisfaction and feel more committed
- When leadership fails to focus on individual strengths, the odds of an employee being engaged are 9%, but when they focus on strengths it rises to **73%** 
  - Engaged employees use their strengths at work around **70%** of the time – that's 6½ hours a day!
  - When performance conversations with managers focus on weaknesses, performance can decrease by 26%, but when individuals speak about their strengths it increases by **36%**
- People who use their strengths are **38%** more likely to be productive

### Strengths assessments measure your natural engagement and motivation, which are just as important as capability when it comes to creating the best fit between you and the role you have applied for

Organisations use Strengths-based assessments to find out what their candidates love to do, do well and might be good at in the future – they are focused on finding the right people for the right role! Here's a few differences between the strengths and competency approaches:



### **Situational Strengths Assessments**

These are an immersive experience were candidates are asked to judge their typical reactions, feelings or behaviours against a set of realistic scenario-based questions. The scenarios are designed to give candidates an authentic preview into the activities they may complete both now and in the future whilst working at the organisation. As candidates progress through the assessment, their responses are mapped against the strengths required for the organisation and job role.

### Strengths-based Interviews

A Strengths-based Interview is all about understanding a candidates capability and energy in a fast-paced and less ambiguous manner. It's designed to encourage authentic expression from the candidate and gives a better differentiation between low, average, and high responses.

#### **Strengths-based Assessment Centres**

Assessment Centres usually happen further into a selection process. On the day, candidates complete 'mix and match' exercises that are usually fast-paced and are designed to assess what they are good at and enjoy. This could be in a group, presentation or written context. Candidates receive a full briefing beforehand, so there are no surprises!



# Career Conversations





# Learn the activities you love to do and those you would rather avoid to help you understand where to focus future career development

Name:

Take note of your daily activities. What strengths were you using during the activity?

	Activity	Realised strengths used	How I used it	How it benefited me
Monday				
Tuesday				
Wednesday				
Thursday				
Friday				
Saturday				
Sunday				
	activity encourages you of your <b>strengths</b> ?			
Which was yo	ur favourite activity?			
you to draw n behaviours o What small th	activity encourages nore on your <b>learned</b> r <b>weaknesses</b> ? ing could make the ence to gain more			



### Use the language of strengths in your personal statement and in interviews by sharing your passions in an authentic way

Name:

#### **Example Strengths**

### **Example Strengths Statement**

#### **Realised strengths**

Personal Responsibility, Catalyst, Connector, Improver, Strategic Awareness, etc... Resilient, confident and courageous person who is passionate about opportunities to add future value to a company. Proven ability to be self-motivated and inspire peers. Loves to work collaboratively and use strong judgement to drive growth and improve outcomes. Hold myself accountable to be a role model and highly effective leader.

### **My Strengths Statement**



Your Realised Strengths:





### Challenges to overcome



Which of your **learned behaviours** or **weaknesses** impact your ability to be resilient? How so?



How could you use these less in your career preparation?

Which strengths could help you overcome these learned behaviours or weaknesses?

4. V

Who could help you overcome any challenges to your resilience?

### **Taking action**





### Addressing negative self-talk will enable you to apply for careers you might not have done before and give you confidence on the day

What does your critical self-doubt say about you?	
Think of a time you have noticed your inner critic	
Who might have said this to you before?	

### Using you inner mentor and strengths to overcome your critic

	Realised strengths	Unrealised strengths
Which strengths will help you to overcome your self-doubt?		
How will you do this?		
Which strengths will help you dial down any negative self-talk?		
Which strengths have helped you before when facing any doubt? How?		
How can you develop any strengths further to challenge any self-doubt you feel?		
Which strengths do you overplay that contribute to your critic?		



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